Startups affiliated with The DEC Network are eligible for the following AWS Activate Portfolio benefits:

- **Cloud credits:** Experiment, build, and grow with up to $5,000 in free AWS Cloud credits valid for 2 years.
- **Business support**: Receive 1 year of AWS Business Support (up to $1,500) for 24/7 access to technical support and architectural guidance from AWS Cloud support engineers as you build and test.
- **Technical training**: Get hands-on practice with 80 free credits for self-paced labs. The labs provide real cloud environments to help you learn and build AWS Cloud skills.
- **Exclusive content & offers**: Take advantage of discounts, free products, recommended content, and a library of AWS services and tools through a personalized AWS Activate console.

To apply, use the link and case-sensitive Organization ID (OrgID) code below. This OrgID is a unique identifier that affiliates you with The DEC Network and should not be shared.

Application link: https://console.aws.amazon.com/activate/home/#/apply/portfolio

Organization ID (case-sensitive): uTkP

Before you submit an application

- Ensure you meet the eligibility criteria under "Activate Portfolio Requirements."
- Make sure you have a company website that's live or public startup profile (note: staging websites won't be accepted).
- When you click the application link, you will be prompted to sign into your AWS account. Make sure to log in to the AWS Account where you would like to receive credits, as you won't be able to transfer credits to another account in the future. If you do not have an AWS account yet, you can open one for free here.
- The email address on your application must match the one used to set up the AWS account where you want to receive credits. We recommend changing the email address associated with your AWS Account to a company email if you originally used a personal email for set up.

It takes 7-10 business days on average for us to process an application after submission. For more information about the application process, credits, and program benefits, check out the AWS Activate FAQ.

Startups can also check out this video that walks through how to apply for Activate and this video that outlines how to get the most out of the program.

DELL Technologies
Dell For Startups

DEC Network members are eligible for exclusive discounts and savings on Dell products and accessories. Get your coupons now for laptops, desktops, workstations, accessories and more on at the link here.

Brex

Brex - $200 Credit

Simplify your finances with corporate cards, rewards, banking alternatives, and spend management — all in one place. Earn 10,000 points with a Brex business account after spending $3,000 on your Brex card within 90 days. Reach out to Nick Wang at nwang@brex.com if you have any questions

Figure Equity Solutions
$750 for Cap Table and 409a - includes 50% off 1st-year subscription

Figure for Startups
Figure Equity offers a full lifecycle equity management stack on a single platform. Built by founders for founders - supporting the full lifecycle of a private company.
Raise capital using our integrated Digital Raise Solution. Private companies can streamline their next convertible or priced round on our leading capital raise platform built for Reg D offerings.
Manage your equity on our industry-best cap table management solution to support your growth journey.
Trade equity and unlock liquidity on our institutional-grade trading platform - eligible for Series B or later private companies.

For companies with less than 25 stakeholders: Figure offers our cap table offering to your founder community at a discounted first-year cost of $750 after the 50% discount. This includes a 409a valuation ($1500+ value) and 2-day onboarding fees waived.

To Redeem:

To redeem the offer, please sign up here: https://www.figure.com/equity-solutions/partner/the-dec-network
Questions? Contact Scott Klein (**seklein@figure.com**)

Terms and conditions for this offer:
By using the service, you agree that you have read, understood, and agree to be bound by, the following terms and conditions, including Figure's privacy policy between Figure and you regarding access and use of the service.
Applicable for US-based C Corps only.

Accelerator

Google Accelerator for Female Founders

Google for Startups Accelerator for Women Founders is a three-month digital accelerator program for Seed to Series A technology startups based in the U.S. and Canada. The accelerator is designed to bring the best of Google's programs, products, people and technology to women-led tech startups across the region. In addition to mentorship and technical project support, the accelerator also includes deep dives and workshops focused on product design, customer acquisition and leadership development for founders.

Google Cloud

Google Cloud - $300 Credit

Get access to all Cloud Platform Products. You receive everything you need to build and run your apps, websites and services, including Firebase and the Google Maps API. Put Google Cloud to work with $300 in credit to spend over the next 90 days.

Google for Startups

Google for Startups - $200 in Initial Startup Credits

A minimum of $2,000 in initial startup credits, with opportunities to receive additional credits based on accelerator, incubator, or VC investor backing; investment by select VC firms; and the scope of your infrastructure needs. Opportunities to scale your business via events, our global community of startups and experts, accelerators (subject to application approval) and 1:1 mentorship. Select startups may qualify for tailored go-to-market opportunities. Technical training resources and workshops to upskill your team. Select startups may qualify for a dedicated Google Cloud team for personalized support. Additional credits and support may be available for Google Workspace, Google Maps, Google Ads, Google Play, Qwiklabs, and more.

We have some exciting news to share - **the DEC Network is an Approved HubSpot for Startups Partner!**

This means you now have access to their **Free CRM, Sales, Marketing, and Service tools**. Additionally, if you're eligible, you can also now apply to receive the Startup Friendly Pricing to HubSpot's growth stack software package (All-in-one CRM, Sales, Marketing, and Services plans). **This is an average savings of $7,000 in the first year!**

IBM Venture Development
Ability to partner with IBM through licensing, partnerships and investments

IBM Cloud Credits - Up to $120K in Cloud Credits
Up to $120k of free IBM Cloud services mean cost savings that you can spend elsewhere, such as hiring developers, investing in marketing and acquiring new customers. Get $1K/mo for the "Builder" level; $10K/mo for Premium. Also get access to:
- Go-to Market & New Customer Acquisition: Connect with enterprise customers, open new markets and distribution channels with promotion in the key markets.
- Business Mentorship: Pairing your company with expert mentors from IBM and our network of VC, angel investors and serial entrepreneurs to accelerate the growth of your business – no matter what stage of the journey you're in.
- Technical Support – Consult in-person or virtually with technical experts who will guide you through applying IBM Cloud technology to your ideas and help you migrate from your existing infrastructure or platform.
- Business Service Discounts - every penny counts so we have worked with a range of service providers to extend discounts to you, such as office supplies, hotels, car rental and more.

IBM **SkillsBuild**

IBM Skills Build

Free online learning through SkillsBuild, including AI, Blockchain, Cloud, Cybersecurity, Data Analytics, and more.

INTUIT

Intuit Educational Resources

Become well versed with financial and tax questions, or even become certified on Intuit platforms.

Microsoft Azure

Microsoft Azure - 12-mo of Free Azure Services

Bring your startup's ideas to life with an Azure free account. Sign up and get started with 12 months of free services.

ORACLE for Startups

Oracle for Startups - $300 Credit

If you are a startup of any size, in the B2B or B2C technology space, targeting a large addressable market, and you want enterprise scale, secure, value-priced cloud, access to global customers then you sign up to receive free cloud credits! You receive $300 of free cloud credits for 30 days (with the option to apply for more), and migration and technical support with live monthly webinars.

Sedera - Medical Cost Sharing

There's a better way to pay for healthcare. No Cards. No Insurance. No Networks.
Get out of group health insurance and give individuals more options, not less. Sedera Medical Cost Sharing* is a non-insurance solution that gives business owners a better way forward by cutting the waste and putting healthcare back in the hands of people. Sedra cuts the waste and allows you to pay for what you need - and nothing else.

Medical Cost Sharing is not insurance. It's a community of engaged and invested people voluntarily sharing each other's medical bills. When a group of like-minded, health-conscious individuals and families get together—and choose to share health expenses—everyone wins. If you're interested in an alternative to health insurance, introduce Sedera to your Team Members. Sign up at Sedera.com

Silicon Valley Bank Edge - Free Checking account and 2x points

Pre-series A companies start with SVB Edge and get free checking for their first three years, 1.0% interest rate on savings, and 2X unlimited reward points on card purchases.

Silicon Valley Bank Scale Up - For Startups and Venture Funded

Accelerate your business with a $500 monthly credit that can be applied to your service fees.

Southern Methodist University Small Business Clinic

SMU Small Business Clinic - Free resource for trademarks, copyrights, contracts, and formation of LLCs and nonprofits. The clinic seeks to serve community members who would likely not be able to afford legal assistance.

The DEC Network - Free Community Membership

Connect with a network of like-minded entrepreneurs. You get first access to events and programs, connect with a network of business owners, receive exclusive membership updates, and get access to lots of DEC Network discounts and perks!

Vari - 10% Off Vari products

Receive 10% off your vari products for your office. Email Nicholas Morici, nick.morici@vari.com, and let him know you are part of the Mayor's Startup Package.

VistaPrint - Save 25-40% off your printing needs

Create your profile on VistaPrint and you will get access to discounts between 25%-40% off. These include business cards, brochures, signs, and banners. Submit your profile and talk to one of their team members about the best option for your business.

[Zendesk - 6-months of Free Access to Zendesk Suite (CX & CRM](#))
Zendesk is a service-first CRM company with support, sales, and customer engagement products designed to improve customer relationships. The DEC Network companies get six months of free access to Zendesk Suite and Zendesk Sales CRM. This offer is only available for The DEC Network startups that are new customers with fewer than 100 employees. You can apply here: https://www.zendesk.com/campaign/partner-startups/?partner_account=0011E00001opQXIQA2

Startup Program Benefits:

- Six months of access to our Zendesk Suite & Zendesk Sales CRM at no cost
- Weekly live [office hour sessions](#) & [demos](#) with our startups customer success team
- Access to our Startups Community including events, content and resources

Have a resource that would be valuable to the startup community? [Reach out to us about getting added to the Mayor's Startup Package](#).